



*International Business Machines Corporation*

425 Park Avenue, New York, N. Y. 10022

*Office of the Vice President and Regional Manager  
Data Processing Division*

December 14, 1965

Mr. T. V. Yarnall, Jr.  
IBM Corporation  
Washington, D. C.

Dear Tom,

Welcome to the ranks of the 1965 Hundred Percenters!

The first Club may seem to be the hardest to attain, but now that you've crossed that hurdle, you can move ahead with confidence in the technical and professional talents you have demonstrated.

Sincerely,

A handwritten signature in cursive script that reads "Y. P. Dawkins".

Y. P. Dawkins

YPD:ep